

Statement of Financial Condition

Assets	2017	2016	\$ Change	% Change
Loans	54,783,931	51,105,640	3,678,291	7.20%
Less: Allowance for Loan Loss	(154,848)	(195,966)	41,118	-20.98%
Loans Net of Allowance	54,629,083	50,909,674	\$3,719,409	7.31%
Cash on Hand	3,953,149	3,388,410	564,739	16.67%
Investments	6,049,969	4,305,733	1,744,236	40.51%
Fixed Assets	1,135,182	1,127,642	7,540	0.67%
Other Assets	1,245,754	1,201,882	43,872	3.65%
Total Assets	67,013,137	60,933,341	\$6,079,796	9.98%

Liabilities and Members' Equity

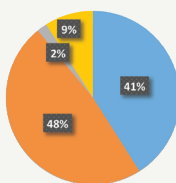
Shares	31,867,241	29,253,584	2,613,657	8.93%
Certificates	892,898	594,896	298,002	
Money Market	11,451,563	11,659,226	(207,663)	-1.78%
Share Drafts	15,492,599	12,442,715	3,049,884	24.51%
IRAs	1,850,803	1,928,787	(77,984)	-4.04%
Total Member Share Accounts	61,555,104	55,879,208	\$5,675,896	10.16%
Total Notes Payable & Other Liabilities	630,662	594,869	35,793	6.02%
Regular Reserves	1,137,843	1,137,843	-	0.00%
Undivided Earnings	3,689,528	3,321,421	368,107	11.08%
Total Reserves	4,827,371	4,459,264	\$368,107	8.25%
Total Liabilities and Members' Equity	67,013,137	60,933,341	\$6,079,796	9.98%

Statement of Earnings

Interest Income on Loans	2,529,225	2,131,919	397,306	18.64%
Interest Income on Investments	94,555	89,332	5,223	5.85%
Interest Income	2,623,780	2,221,251	\$402,529	18.12%
Members' Shares & Savings	61,326	40,884	20,442	50.00%
Borrowed Funds	20	12	8	0.00%
Interest Expense	61,346	40,896	\$20,450	50.00%
Provision for Loan Losses	139,628	147,232	(7,604)	-5.16%
Non-Interest Income	1,166,352	1,016,722	149,630	14.72%
Operating Expenses	3,221,051	3,072,689	148,362	4.83%
Net Income Before NCUSIF Expense	368,107	(22,844)	\$390,951	1711.39%
NCUSIF Expense	-	-	-	n/a
Net Income	368,107	(22,844)	\$390,951	1711.39%

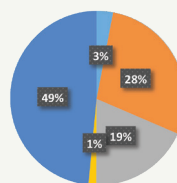
(Unaudited Financials)

Distribution of Loans



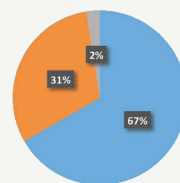
■ Auto/Boat/RV
■ Real Estate
■ Other
■ Credit Card, Unsecured

Distribution of Shares



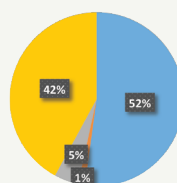
■ IRAs
■ Share Drafts
■ Money Market
■ Certificates
■ Shares

Sources of Income



■ Interest on Loans
■ Other Income
■ Income on Investments

Distribution of Income



■ Operations
■ Dividends
■ Provision
■ Compensation & Benefits



SNO FALLS
CREDIT UNION

2017 Annual Report



President's Message

Hello members,

At this time each year we take a moment to reflect upon our accomplishments from the previous year and share with you an update on how we are doing. Since joining Sno Falls in 2014, I have worked with our board of directors and executive management team to define a framework and strategic plan on how to grow and lead us into the future. We've shared many of our successes already; however, 2017 was another great year of continued growth and improvements.

Top highlights in the area of growth:

- Rewards Checking balances grew 24.51%
- Member Deposits grew 10.16%
- Total Loans grew 7.20%
- Total Assets grew 9.98%

Noteworthy improvements:

- Introduced Mobile Lending
- Built a full-service drive-thru ATM
- Enhanced our online/mobile banking platforms
- Improved our in-branch technology

Celebrating our 60th Anniversary in 2017 was an incredible milestone for SFCU. Even though we have been serving our members and the Snoqualmie Valley for 60 years, 2017 felt somewhat like a new beginning after all of the work over the past 3.5 years to upgrade our technology, improve

our branch experience, and enhance our products and services. While extremely proud of the improvements and growth we have achieved, what really drives us is being a community-focused relationship-based financial cooperative.

Thank you for your continued trust, membership, and allowing us to be your financial partner.

Best,

Timothy W. Williams
President and CEO

2017 Highlights

- Total assets **\$67.01M** (record high)
- Total loans **\$54.78M** (record high)
- Members earned **\$26k** in MasterCard cash back rewards
- Approved and funded 847 loans for **\$19.6M**
- Members made 8,248 mobile deposits totaling **\$3.32M**
- 4,632 ATM deposits totaling **\$2M** processed

Chairman's Message

In 2015, the Board of Directors and our executive team outlined our strategic goals that would position Sno Falls for the future. We are pleased to share that 2017 demonstrated great momentum towards achieving our goals as we continued to see amazing growth and profitability while making ongoing improvements in how we serve our members. We would like to thank our management team and employees for their hard work every day for raising the bar.

2017 was a great year for SFCU which have strengthened us for a bright future. Thank you for your continued membership.

Dennis Arriaga
Chairman of the Board

Supervisory Committee Report

In 2017, the Supervisory Committee retained the independent public accounting firm of Hauser, Jones & Sas LLC to perform the audit of SFCU's 2017 financial statements.

In carrying out its responsibilities, the Supervisory Committee believes that appropriate internal controls are in place at SFCU and that the 2017 financial statements accurately reflect the financial position of the credit union.

Bart Kelly
Chairman, Supervisory Committee



Board of Directors

Dennis Arriaga, Chairman
Shelly Inman, Vice Chair
Carol Lawrence, Secretary
E. Steve Collins, Director
Vicki Curnutt, Director
Bart Kelly, Director
Susan Hankins, Director

2017 Supervisory Committee

Bart Kelly, Chairman
Susan Hankins
Chris Grina
Korey Langhals

P. O. Box 1978
Snoqualmie, WA 98065

www.snofalls.com

Phone 425.888.4004

Fax 425.888.4240

